



- Put your name here: \_\_\_\_\_ And also on the back. (5 pts)
- Highlight or underline important information (5 pts)
- Annotate by making comments in the margins, minimum of 5 (5pts)
- Define your vocabulary words in the designated vocabulary space by googling them or looking them up on the website (10 pts)
- Goes into effect AOW 2:** List the kind of organizational pattern this article uses and why by filling in the template: (10 pts)  
**This article uses \_\_\_\_\_ because \_\_\_\_\_.**
- Give a persuasive response to the WRITE statement at the bottom of the page by writing an essay on the back. Make sure to choose only ONE side of the argument in your writing. We NEVER write about both sides. (up to 30 pts)
- Goes into effect AOW 3:** DO NOT USE "I" or "you" when writing your response. Form opinions WITHOUT IT. (5 pts)
- Make sure that your essay uses PARAGRAPHS. This means, 1. Indent 2. No skipping lines between paragraphs 3. A paragraph is MORE than just one sentence 4. Minimum of 4 paragraphs. (10 pts)
- Include a thesis with points A and B. Be sure to include two persuasive examples in body paragraphs, one in body paragraph 1 and another in body paragraph 2 (10 pts)
- Check off the boxes to the left of these directions as you complete them. (10 pts---lies get 0 points)

## PRO/CON: Should the fast-food industry pay better wages?

### PRO: Higher wages for fast-food workers will fix a broken system

WASHINGTON – Walkouts and protests by fast-food workers demanding higher wages and the right to join a union began last November and spread to 60 cities nationwide at the end of August. The inspiring movement is led by some of the nation's most underpaid employees, and should be supported by everyone who has a sense of fairness. First, let's dispense with some of the nonsense that people have been told about these workers: they are not mostly teenagers. The majority are at least 23 and only 30 percent are teenagers. More than a quarter of them are raising at least one child.

#### Rules Of The Game Changed

How are they supposed to survive on about \$9 an hour - their average wage - with many making the current federal minimum of just \$7.25? Obviously, they are not just there for a little while before advancing to higher-paying jobs with benefits. Our terrible economy is not producing enough decent jobs to which they could move. In fact, nearly half of employed college graduates say that their jobs do not require a college degree.

Fast-food workers are suffering for the same reasons that the majority of employees have lost ground for decades: the rules of the economy have been rewritten against them. The richest 1 percent of Americans have doubled their share of America's total income from 1980 to 2011. They didn't double their slice of the pie because of changes in technology or because they had the most needed skills. They did it because the link between how much a person produces and how much he or she takes home has been broken. If the federal minimum wage had increased since 1968 the way it did in prior decades, it would be \$17 per hour today. Not a meager \$7.25.

#### Repairing A Broken Link

The broken link between productivity and wages is due to the fact that most workers have lost bargaining power. That is a result of intentional "reforms," including: The weakening of labor unions through changes in and non-enforcement of labor law; International "trade" agreements that put blue-collar workers but not professionals into serious competition with cheaper labor overseas; And many other policy changes that redistribute income up towards the rich.

These changes to our structure causes an economy that has depended more and more on consumer indebtedness and bubble-driven growth -- especially the huge stock market bubble of the late '90s and the real estate bubble that followed after 2002. The collapse of the real estate bubble, which caused the Great Recession and the weak recovery since mid-2009, has further undermined workers' bargaining power.

#### A Call For Action

The organization and united action of fast-food workers is another sign that this economic experiment of nearly 40 years has run its course. This kind of mass organizing around domestic economic issues has not been seen for a long time, perhaps since the Great Depression. President Obama supports a higher minimum-wage. Unfortunately, he didn't deliver on his campaign promise to push for the Employee Free Choice Act, which would have gone a long way to restore workers' rights to form unions and ask for higher pay.

Obama and his allies were just defeated in their efforts to drag the country into another military conflict, because Americans showed the Congress that they were sick and tired of senseless wars, and those who voted for another one would be held accountable. Maybe we should make these politicians understand that we are also sick and tired of an economy that delivers the goods to fewer and richer people each year, and leaves tens of millions of people struggling to get by. Then we might begin to reverse some of the wrongs here at home, too.

#### CON: Higher wages for fast-food workers will hurt the country

WASHINGTON – Medieval doctors bled their patients with leeches. Far from improving their condition, it left them worse off. Raising the wages of fast-food workers to \$15 an hour would produce similar results for those the proposal is intended to help.

In America, minimum-wage workers are better paid than the average worker in Mexico. Why? It's not because U.S. employers are more generous than their Mexican counterparts. Nor do Americans somehow deserve better pay. American minimum-wage earners make more because they produce more. Better education and better-funded companies

allow American workers to be more productive, raising their earnings. Competition forces businesses to pay workers according to their productivity. If companies pay less, their employees will jump ship to competitors. And if they pay workers more than they produce, they go out of business.

**More Pay Equals Less Jobs**

For better or worse, fast-food jobs are relatively low-productivity positions, typically filled by inexperienced workers. Most fast-food customers want a quick, inexpensive meal. They will not regularly pay premium prices for a burger and fries. Doubling McDonalds' wages would raise its total costs by 25 percent, meaning the company would not make any profits on its sales. But raising prices would drive customers away.

If Congress forced fast-food restaurants to pay \$15 an hour, they would have to get a lot more productive to justify those higher costs. That would mean replacing current workers with machines and hiring fewer, more skilled workers to maintain them. Restaurants could do this in a variety of ways, such as using iPad stations instead of cashiers to take orders, or installing the new robotic burger flipper that makes up to 400 hamburgers an hour.

At current wages these costly, high-tech improvements make sense for only a few restaurants. However, if wages doubled, it would be worth it to make the investment in iPads and robots. They would become widespread, resulting in fewer jobs in the fast-food industry and higher pay for those who remain.

**Don't Super-Size Wages**

Those who consider such a trade-off worthwhile miss the economic role of minimum-wage jobs. For most workers, they are entry-level positions where they can gain experience that makes them more productive and helps them command higher pay in their next job. Businesses value skills like reliability, discipline and the ability to accept instructions. Fast-food jobs help inexperienced workers build up these basic skills.

Most Americans started out in a job paying within a dollar of the minimum wage. Few stay there long. The average fast-food employee stays at his or her restaurant for less than a year. These are simply gateway jobs, the first step on a career ladder. That is why the vast majority of fast-food workers are under the age of 25.

Super-sizing fast-food wages would eliminate many of these entry-level positions, making it harder for young people to land that all-important first job and start climbing the ladder of success. Most lawmakers and leaders recognize this. Not even the most liberal state has a minimum wage anywhere near \$15 an hour.

**An Economy Torched By Higher Pay**

American Samoa is an example of would happen if the supporters of the "living wage" movement prevail. The island territory used to have a separate minimum wage because of its lower incomes. However, in 2007 Congress applied the U.S. minimum wage to Samoa. For the tiny Pacific Ocean nation this was the economic equivalent of \$20 an hour. It did not boost purchasing power, increase the demand for goods and services or improve the way people live. Instead, unemployment septupled to more than 35 percent.

The Samoan economy collapsed. The islands' governor begged Congress to suspend the wage hikes, pleading: "Our job market is being torched. Our businesses are being depressed. Our hope for growth has been driven away. How much does our government expect us to suffer?" Economics are not like laws that can be repealed, no matter how good intentions are. Requiring dramatically higher fast-food wages would eliminate hundreds of thousands of entry-level jobs. This would no more help fast-food workers than bleeding them with leeches.

**Define vocabulary here:**

Traffic: \_\_\_\_\_

Catalyst: \_\_\_\_\_

Extortion: \_\_\_\_\_

Impasse: \_\_\_\_\_

Exodus: \_\_\_\_\_

WRITE an essay stating your position on whether the fast food industry should pay higher wages.

